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TO CORPORATE RELATIONS DEPARTMENT BSE INDIA LIMITED (BSE) SCRIP CODE: 524332	TO MANAGER NATIONAL STOCK EXCHANGE OF INDIA LIMITED (NSE) SCRIP CODE: BCLIND
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**REG: EARNINGS PRESENTATION ON AUDITED FINANCIAL RESULTS FOR QUARTER/
FINANCIAL YEAR ENDED 31ST MARCH, 2021**

DEAR SIR,

Pursuant to Regulation 30 and other applicable provisions, if any, of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find attached herewith Corporate Presentation (on earnings) on Audited Financial Results of the Company for the Quarter /Financial Year ended 31st March, 2021 which is self explanatory about robust financial performance of the Company.

**Thanking You,
Yours faithfully
For BCL Industries Limited**



**Gurinder Makkar
Company Secretary & Compliance Officer
M.No. F5124**



**Big Challenges,
Bigger Opportunities**

EARNINGS PRESENTATION
FY21/Q4 – FY21

Company Overview

- BCL is a part of the Mittal Group founded in 1976, by Late Shri D. D. Mittal.
- Under the stewardship of Mr. Rajinder Mittal, the company has now grown into an INR 10,000 Mn business empire.
- The company is a diversified conglomerate in manufacturing and development with business interests spread across a variety of industry verticals namely Edible Oil and Vanaspati, Distillery and Real Estate.
- The market Cap of the company as on 31th March, 2021 was approximately INR 2,500 Mn.

Financial Highlights – FY21

Total Revenue - INR 14,361 Mn

EBITDA - INR 867 Mn

PAT - INR 422 Mn



EDIBLE OIL & VANASPATI

Engaged in the business of manufacturing of Vanaspati, Refined oil, and oil & solvent extraction from seeds and rice.



DISTILLERY

Engaged in the business of manufacturing of Extra Neutral Alcohol (ENA) and bottling of liquor in Punjab.



REAL ESTATE

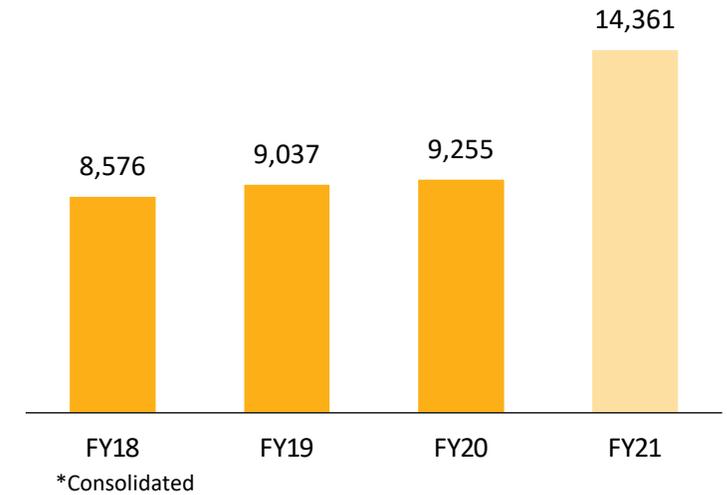
Undertaken two large real estate projects in Bhatinda, Punjab



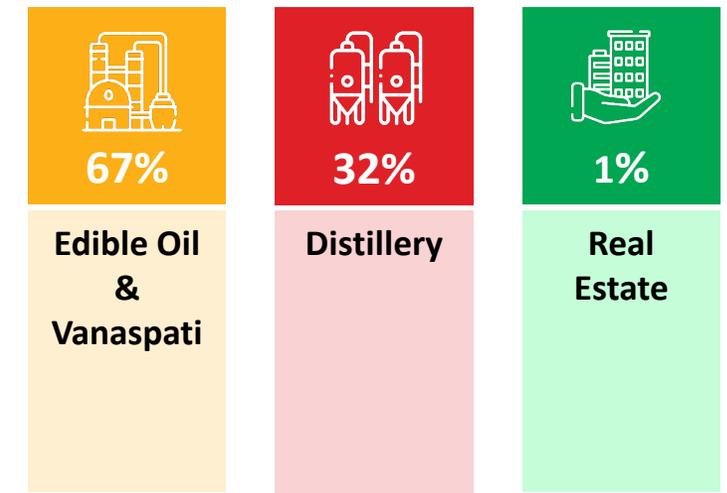
- Founded in 1976, BCL Industries Limited (BCL) is a part of the Mittal Group, founded by Shri D. D. Mittal. Now under the stewardship of Mr. Rajinder Mittal, the company has now grown into an INR 10,000 Mn business empire.
- BCL is one of the largest vertically integrated agro-based edible oil player in India with a gross annual turnover of more than INR 10,000 Mn.

- The company has transformed from a small oil mill to one of the most modern and fully integrated rice and edible oil complexes in India with a processing capacity of 1,020 MT per day.
- The company forayed into the business of distillation of alcohol in the year 2006 and today is one of the largest grain based distilleries and ethanol manufacturers in the country.
- The company has a balance sheet size of nearly INR 6,000 Mn with a scalable business model which provides revenue visibility of nearly INR 10,000 Mn post the expansion.

Total Revenue* Growth (INR Mn)



Segmental Revenue Break up – FY21 Business Mix



A photograph of an industrial facility, likely a steel mill, with large buildings and a tall chimney. Two men in light blue shirts and white hard hats are standing in the foreground, talking. The man on the right is pointing towards the facility. The text "Key Financial Highlights" is overlaid in white on the right side of the image.

Key Financial Highlights

Q4-FY21 Consolidated Financial Performance

INR 4,313 Mn Total Revenue	INR 272 Mn EBITDA
6.31% EBITDA Margin	INR 133 Mn Net Profit
3.08% PAT Margin	INR 5.91 / share Diluted EPS

FY21 Consolidated Financial Performance

INR 14,361 Mn Total Revenue	INR 867 Mn EBITDA
6.43% EBITDA Margin	INR 422 Mn Net Profit
2.94% PAT Margin	INR 18.75 / share Diluted EPS



Business Updates:

- During the year, the company has raised its stake in subsidiary i.e Svaksha Distillery Limited, where the company is setting up a greenfield distillery, from 51% to 73.05% and is in the process to further increase it to 75%.



Capex Updates:

- The capex work for Svaksha Distillery has faced some delays due to the 2nd wave of COVID-19 and strict lockdowns initiated across the country. Despite the difficulties, the work is progressing slowly but steadily, and the management is hopeful to commercialise the plant in the second half of financial year 2021-22.
- The company has moved forward to expand the distillery capacity in Bathinda unit by adding another Grain Based Biofuel Distillery of 200 KLPD. The CLU for the land has been approved, interest subvention file has also been approved and the file for environmental clearance is under process by MoEF. The project proposal has been filed with banks for financial assistance.



Dividend:

- Although the company had a profitable financial year 2019-20, due to the uncertainty and upheaval caused by Covid-19 pandemic and the company's upcoming expansion plans, the board decided not to recommend any dividend for the financial year 2019-20.
- To compensate for the absence of dividend in the previous financial year, the board has recommended a dividend of Rs.5 per share for only public category shareholders, while the promoters of the company have decided to waive off their right to dividend, so that the company can retain and utilise the same for ongoing expansions.



Edible Oil:

- The revenues from Edible oil segment has significantly improved over last year, a YoY increase of 97% was witnessed in this year. This is due to the increase in the demand for the company's homogenous brands and the increase in the global edible oil prices. The company hopes to use this momentum to increase its market share and sales in the coming quarters as well.



Distillery:

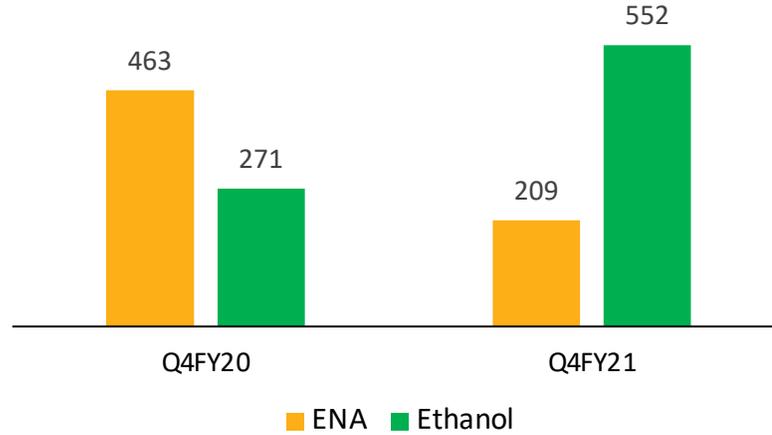
- BCL Industries Ltd continues to be one of the largest suppliers of Grain Based Ethanol in the nation with a tender to supply 4.5 crore liters of ethanol in the sugar year 2020-21. Along with Ethanol, company is experiencing a great demand in ENA for both, industrial and potable purposes.
- Company is experiencing higher realizations from its balance capacity of ENA production of 3.7 Cr litres and from its Ethanol supply which are visible in the quarterly results in terms of sales revenue, registering a hike of about ~17.5% in Sales and ~92% in EBIDTA from Q4-FY20.



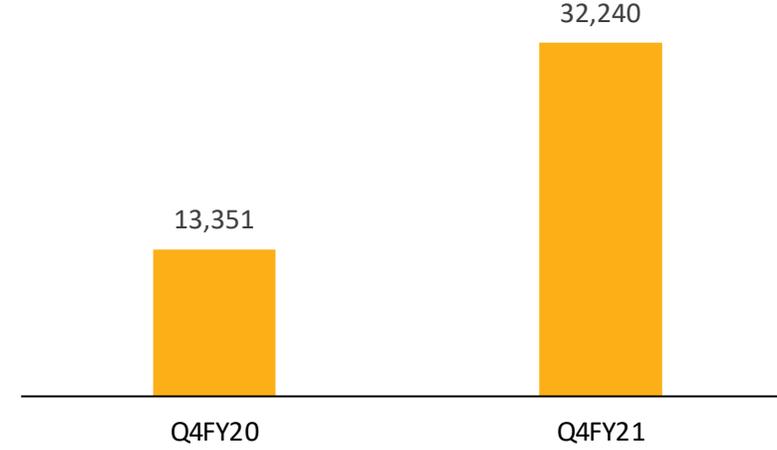
Real Estate:

- The real estate segment went through a temporary slowdown for the period of lockdown but the company has experienced a revival in sales and expects the segment to improve.
- In its attempt to reduce the financial burden of the company, BCL has continued to utilize revenues from its real estate sales to liquidate the debt which is visible in the YOY results.

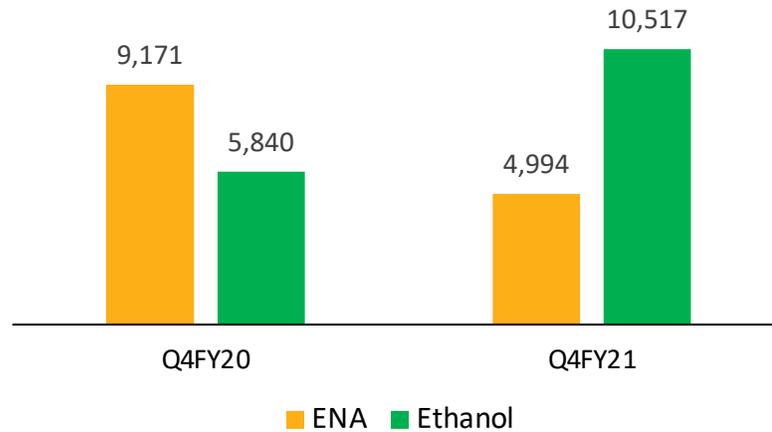
Distillery Revenue (INR Mn.)



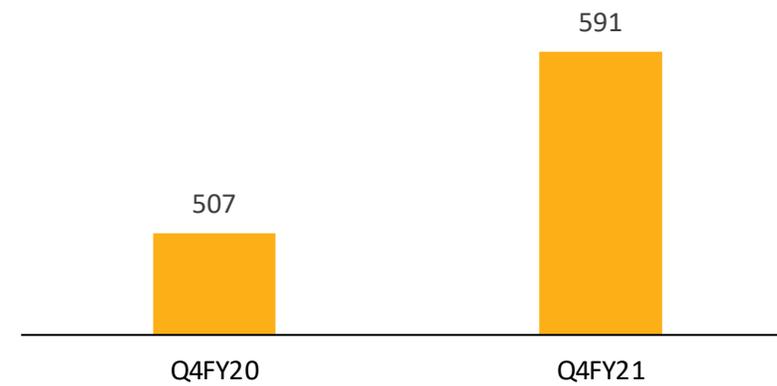
Edible Oil Revenue (INR Mn.)



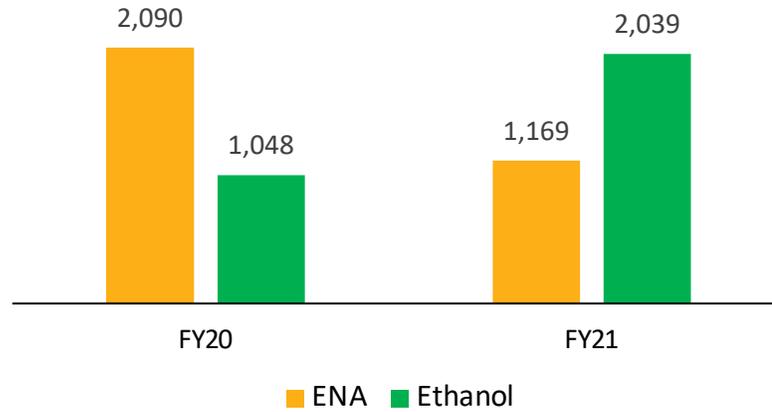
Distillery Volumes (in KL)



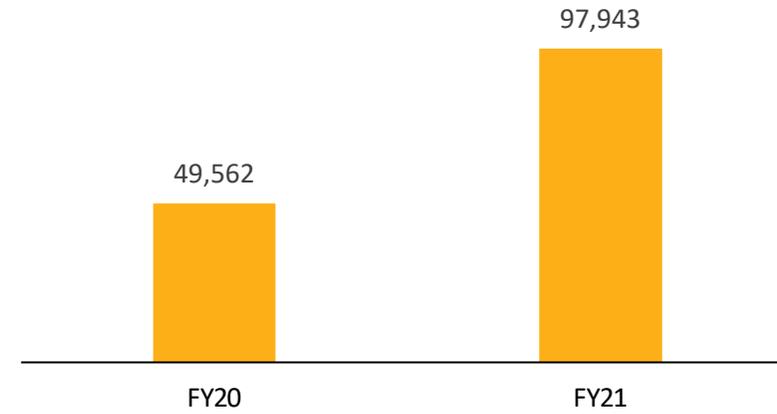
Real Estate Revenue (INR Mn.)



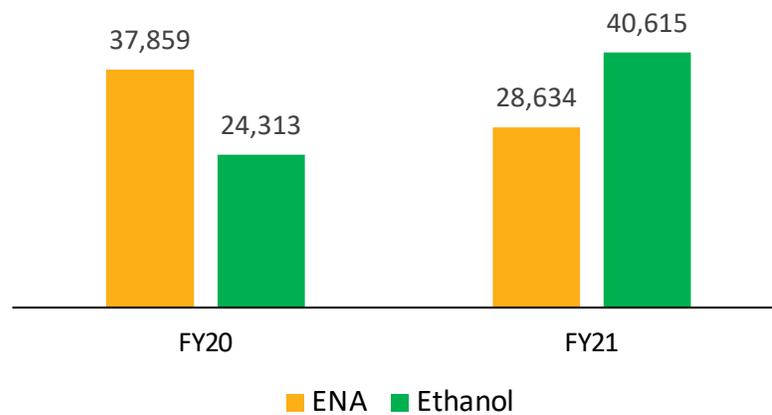
Distillery Revenue (INR Mn.)



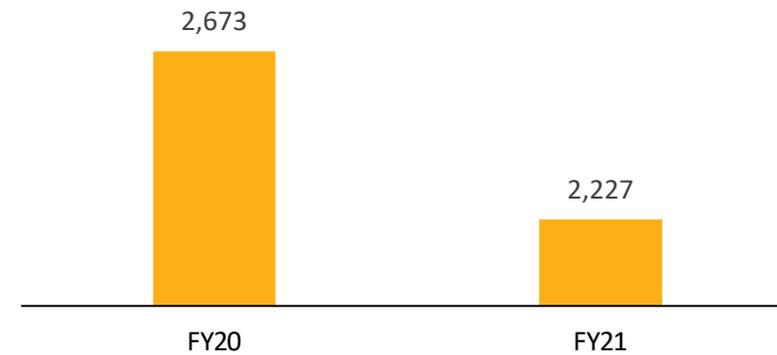
Edible Oil Revenue (INR Mn.)



Distillery Volumes (in KL)



Real Estate Revenue (INR Mn.)





Financial Overview

Quarterly Consolidated Income Statement

Particulars (INR Mn)	Q4-FY21	Q4-FY20	Y-o-Y	Q3-FY21	Q-o-Q
Total Income*	4,313	2,258	91.0%	4,015	7.4%
Total Expenses	4,041	2,121	90.5%	3,796	6.5%
EBITDA	272	137	98.5%	219	24.2%
EBITDA Margins (%)	6.31%	6.06%	25 Bps	5.45%	86 Bps
Depreciation	32	34	(5.9)%	32	NA
Finance Cost	48	39	23.1%	47	2.1%
PBT	192	64	NA	140	37.1%
Tax	59	29	NA	39	51.3%
Profit After tax	133	35	NA	101	31.7%
PAT Margins (%)	3.08%	1.55%	153 Bps	2.52%	56 Bps
Other Comprehensive Income	(9)	7	NA	-	NA
Total Comprehensive Income	124	43	NA	101	22.8%
Diluted EPS (INR)	5.91	1.81	NA	4.17	41.7%

*Includes other income

Note: All numbers are as per Ind-As

FY21 Consolidated Income Statement

Particulars (INR Mn)	FY21	FY20	Y-o-Y
Total Income*	14,361	9,255	55.2%
Total Expenses	13,494	8,623	56.5%
EBITDA	867	632	37.2%
EBITDA Margins (%)	6.43%	6.83%	(40) Bps
Depreciation	128	135	(5.2)%
Finance Cost	160	148	8.1%
PBT	579	349	65.9%
Tax	157	91	72.5%
Profit After tax	422	258	63.6%
PAT Margins (%)	2.94%	2.79%	15 Bps
Other Comprehensive Income	(4)	8	NA
Total Comprehensive Income	418	266	57.1%
Diluted EPS (INR)	18.75	13.49	39.0%

*Includes other income

Note: All numbers are as per Ind-As

Historical Consolidated Income Statement

Particulars (INR Mn)	FY19	FY20	FY21
Total Income*	9,037	9,255	14,361
Total Expenses	8,225	8,623	13,494
EBITDA	812	632	867
EBITDA Margins (%)	8.99%	6.83%	6.43%
Depreciation	108	135	128
Finance Cost	186	148	160
PBT	518	349	579
Tax	105	91	157
Profit After tax	413	258	422
PAT Margins (%)	4.57%	2.79%	2.94%
Other Comprehensive Income	9	8	(4)
Total Comprehensive Income	422	266	418
Diluted EPS (INR)	23.99	13.49	18.75

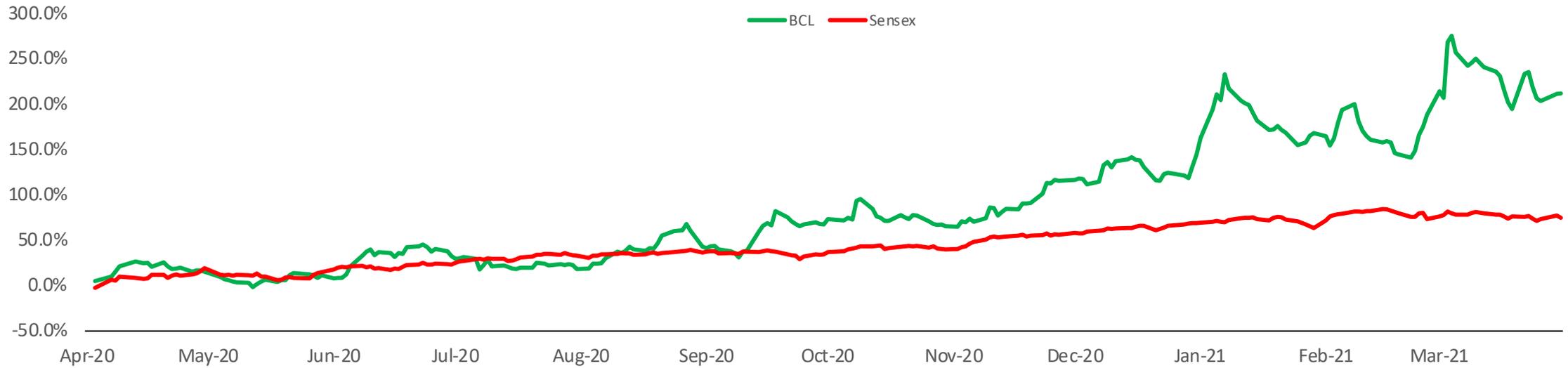
*Includes other income

Note: All numbers are as per Ind-As

Consolidated Balance Sheet (Ind-AS)

Particulars (INR Mn)	FY20	FY21
ASSETS		
Non-Current Assets		
Property, Plant & Equipment	1,287	1,285
Capital Work in progress	192	287
Right to Use	1	1
Goodwill on Consolidation	-	-
Investment Property	4	4
Intangible assets under development	-	1
Financial Assets		
Investments	43	40
Long-term Loans and Advances	-	-
Other non-current assets	156	215
Sub Total Non Current Assets	1,683	1,833
Current Assets		
Inventories	3,327	2,508
Financial Assets		
(i)Investments	312	218
(ii)Trade Receivables	351	1,348
(iii)Cash and Cash Equivalents	136	139
(iv)Loans	5	-
(v) Others	-	3
Other Current Assets	170	218
Assets classified as held for sale	53	53
Sub Total Current Assets	4,354	4,487
TOTAL ASSETS	6,037	6,320

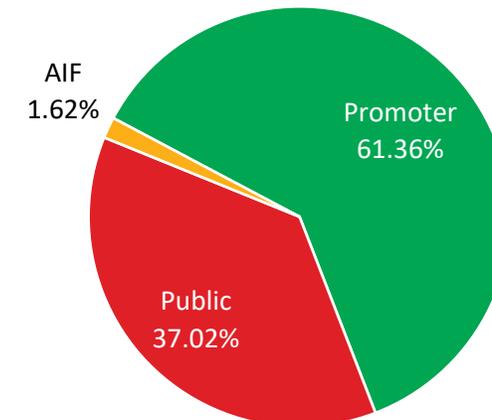
Particulars (INR Mn)	FY20	FY21
EQUITY AND LIABILITIES		
Equity		
Share Capital	192	242
Other Equity	1,983	2,605
Non Controlling Interest	-	25
Total Equity	2,175	2,872
Non Current Liabilities		
(i)Borrowings	652	580
(ii)Other Financial Liabilities	31	37
Provisions	17	20
Deferred Tax Liabilities (net)	128	126
Sub Total Non Current Liabilities	828	763
Current Liabilities		
(i)Borrowings	997	991
(ii)Trade Payables	1,532	995
(iii)Other Financial Liabilities	350	387
Other current Liabilities	119	184
Provisions	2	5
Current Tax Liabilities (Net)	34	123
Sub Total Current Liabilities	3,034	2,685
Sub Total Liabilities	3,862	3,448
TOTAL EQUITY AND LIABILITIES	6,037	6,320



Price Data (31st March, 2021)

Face Value (INR)	10.0
Market Price (INR)	106.6
52 Week H/L (INR)	148.0/33.0
Market Cap (INR Mn)	2,574.4
Equity Shares Outstanding (Mn)	24.1
1 Year Avg. trading volume ('000)	137.4

Shareholding Pattern (31st March, 2021)



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