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May 30, 2025

The National Stock Exchange of India	BSE Limited
Limited Exchange Plaza, 5 th Floor Plot	Corporate Relationship Dept. 1 1st Floor, New
No. C/1, G Block Bandra Kurla Complex	Trading Ring Rotunda Building Phiroze
Bandra (East) Mumbai – 400051	Jeejeebhoy Towers Dalal Street, Fort, Mumbai
	- 400001
BSE Code: 524332	NSE SCRIP CODE: BCLIND

Dear Sir/Madam

<u>Reg:</u> Submission of 'Investors presentation'

Pursuant to clause 15 of Para A of Part A of Schedule III of Regulation 30 (2) of SEBI (listing obligations and disclosure requirements) regulations, 2015, Please find enclosed a copy of Investor Presentation on the audited Financial Results (Consolidated & Standalone) for the quarter and year ended March 31, 2025.

Kindly take the same on record and note the compliance.

Thanking You,

Yours faithfully For BCL Industries Limited

Ajeet Kumar Thakur (Company Secretary & Compliance officer) Investor Presentation

MAY 2025

500 Years & beyond

Excellence, Resilience, Growth





BCL Industries Limited

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ALL THE FIGURES IN THIS PRESENTATION ARE PRESENTED ON A CONSOLIDATED BASIS, INCLUDING SVAKSHA DISTILLERY LTD, IN WHICH BCL INDUSTRIES LTD HOLDS A 75% STAKE, AND GOYAL DISTILLERY PVT LTD, IN WHICH BCL HOLDS A 100% STAKE.





- One of the largest agro-processing manufacturing companies in Ο India with strong grain procurement expertise
- Strong Legacy Entering the 50th Year of Incorporation Ο
- Prominent presence in ENA and IMIL segment Ο
- Leading grain-based Ethanol producers Ο
- Fungible Resources and Technology Ο
- As India undergoes energy transition, BCL is strategically placed to Ο help reduce crude import bill.
- Business model supports GOIs policy for promoting indigenous Ο grains and farmers

Business Divisions







Edible Oil & Vanaspati

Real Estate





Entering 50th Year of Strength, Growth & Excellence

BCL Industries Limited

Strong Foundation



Entering 50th Year of Incorporation: Incorporated on 3rd February 1975, BCL has become a leading grain-based ethanol producer in India.



Promising Future

Distillery Expansion – Capacity set to grow from 700 KLPD to 1,100 KLPD with Haryana & Bathinda projects.



Energy Security Contribution – Supporting India's economy by reducing fuel import dependence.



Bio-Diesel Push – 75 KLPD plant at Bathinda progressing well; Kharagpur unit secured consent for another 75 KLPD plant.



Sustainable Growth – Evolving with industry shifts while strengthening its position in green energy.



Pioneering Bio-CNG – Evaluating a 20 MTPD Bio-CNG plant that will use 200 MT of paddy straw per day to mitigate stubble burning.



Proven Expertise – Built a strong reputation in ethanol & ENA manufacturing, driving longterm value.



Sustainability Focus – Strengthening renewable energy portfolio, reinforcing commitment to cleaner fuels.









- Strategically transitioning from conversion business
- Moving beyond Surplus rice-to-Ethanol

- ENA: Difficult License; huge barrier to entry
- Ethanol: Strong Regulatory Support

- Paddy Straw Fuel: Significant Cost Saving
- Leading by example in Innovation













- State-controlled liquor policies create significant barriers for new entrants, favouring established industry players.
- Increasing government policies and regulations emphasize the use of specific ENA standards in alcoholic beverage production.









- ENA, with a minimum alcohol content of 96%, is a key raw material for IMIL and IMFL ;also used in cosmetics, pharmaceuticals, and personal care products in India.
- The growing demand for alcoholic beverages like whisky, vodka, and gin is a key driver of India's market expansion.
- Increasing population, higher disposable income, and evolving lifestyles are also **fuelling market growth**.
- Government policy measures, such as the exemption of ENA from GST in the alcohol industry, to play a crucial role in driving market growth.

BCL: Country Liquor Portfolio and Marquee Clients

- We supply ENA to large bottlers like **Pernod Ricard, Amrut, ABD, Mohan Meakin**
- o BCL sold 16,96,675 Boxes of IMIL in FY25
- o Our Country liquor brands







ໍ່ 😪 Ethanol: Strong Regulatory Tailwind





Ethanol Requirement for other purposes (Cr. Litres)



• GOI EBP programme is targeting to achieve 20% Ethanol blending with petrol by ESY 2025-26

- Supports fuel security; low carbon economy through lower Greenhouse gas emissions.
- $\circ~$ Potential savings: A successful E20 program can save ~ Rs 1.13 Lacs Cr p.a in FX .

• The E20 policy is expected to enhance farmers' income. Supporting the Indian agrarian Economy

Ethanol: Multi-Billion Dollar Opportunity and India needs to catch up BCL Industries Limited



- India, Brazil, and Indonesia to collectively drive nearly two-thirds of the global growth in biofuel demand
- India's oil demand is set to reach 6.6 mb/d by 2045, fuelling ethanol growth simultaneously.
- Molasses-based ethanol production could be plateauing, with sugarcane yield increasing by just 2 metric tonnes per hectare in 2021 and expected to remain at this rate; India's surplus grain production facilitates the potential for grain-based ethanol.

Uptick in Biodiesel Consumption in India





- The government has set a 5% biodiesel target by 2030, requiring about 4.5 billion litres of biodiesel annually
- As of now Current Biodiesel Blending Stands at less than 1%
- Key Drivers:
 - Growing demand for sustainable and cleaner fuel
 - Increasing adoption of biodiesel in the transportation sector
 - o Government initiatives focused on reducing emissions







Sangat Distillery Capacity: 400 KLPD Location : Bhatinda (Punjab)

Svaksha Distillery

Capacity: 300 KLPD Location : Kharagpur (West Bengal)











Grain Based Ethanol: Compelling Rationale





Grain vis-à-vis molasses

Land Requirement	45% Lower	Feedstock	Feedstock and Land requirement for achieving E20 by 2025-26				
Water Requirement	2.3x Lower	Feedstock	Supply Target	Ethanol Yield per tonne feedstock	Feedstock Required	Land Requirement	
		Sugarcane	550 Cr Ltr	70 Ltr	275 MMT	0.33 Cr Hectares	
Feedstock	97% lower	Maize	233 Cr Ltr	380 Ltr	6.1 MMT	0.18 Cr Hectares	
		Rice	233 Cr Ltr	450 Ltr	5.5 MMT	0.20 Cr Hectares	
Ethanol Yield/Ltr 5.5x Higher		Total	1,016 Cr Ltr			0.71 Cr Hectares	

- Rice and maize are both viable feedstock for ethanol production from grains.
- Looking ahead, there will be a stronger emphasis on utilizing maize for ethanol production.

4. Famers Incentivised to Produce Maize





- o India plans to use about **156 lakh tonnes of grains**, mainly **maize**, to meet its 2025-26 ethanol production target
- o As Price of Maize based Ethanol Increases so does the demand for Maize
- Globally, maize is the primary source for ethanol production, accounting for 73 percent of total ethanol production.
- A maize-based distillery not only produces ethanol but also protein-rich DDGS for poultry and cattle feed, making it a valuable addition.

BCL's Distillery Business Positioning





- First Mover Advantage: BCL leading by example in utilizing maize as a feedstock for ethanol production.
- Company majorly depends on Maize for Ethanol Production
- Currently the surplus rice costs is Rs 22.5 per kg

BCL: Strategically Placed; Large Multi Location Capacities

BCL Industries Limited



Source: Companies' Financials, Industry Report

* Includes Molasses and Grain Based Distilleries

Running Operations Efficiently



Asset Optimisation and Low Cost of Production Resulting in Industry Leading Profitability



BCL vs Industry EBITDA Margin 10% 5% Industry BCL

Strong Balance Sheet to Support Growth





Net Debt/Equity & Interest Coverage





Financial Impact



Reducing production by 20% and compensating with enhanced EBITDA margins





* Incl. Other Income

BCL: Edible Oil and Vanaspati Segment





- The company boasts a robust dealer network with approximately 400 dealers spread across various regions in India.
- Among its peers, the company stands out **for having the largest fully integrated vegetable oil plant in India**.



BCL Industries Limited

4 Decades of Grain Procurement Business

Sustainable Energy Solution, regulatory tailwinds

De-risked business model-Flexible raw material, flexible product mix, multi location

Flexibility to produce ENA and Ethanol

Cost Leadership through technological Innovation

Restructuring legacy business

BCL- Fastest growing distillery company

Strong Balance sheet to support growth







<u>Outlook</u>

- The company has reached full capacity utilization of its 700 KLPD distillery in FY 24-25
- Distillery Revenue: Consolidated revenue, including the subsidiary, is expected to exceed Rs 1,700 crore



Biodiesel Plant Commissioning

• Target to commission **75 KLPD Biodiesel plant** by **July 2025**



Ethanol Expansion at Bathinda

• For the **150 KLPD Ethanol expansion at Bathinda**, all necessary permissions have been secured, and onsite work has begun, with the target commissioning planned in **December 2025.**



Phased Exit from Edible Oil Business

• The company will implement a phased exit from the edible oil which is progressing as planned



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Q4 & FY25 Earnings

May 2025





EDIBLE OIL

oOil mill, solvent extraction, and rice mill units have been shut down as part of the planned exit

 $\circ\mbox{The refinery remains operational to liquidate existing stock}$

DISTILLERY

 Raw material sourcing has partially shifted to Surplus rice, with lower input costs expected due to incoming Surplus rice and maize harvests.

 \circ The maize oil extraction plant at Bathinda has completed trials and is ready for commissioning.

o The Svaksha maize oil extraction unit is under development, with commissioning expected in Q3 FY26

o The distillery operated at 100% capacity utilization; country liquor volumes continue to rise in Punjab

BIODIESEL

○Construction of the 75 KLPD biodiesel unit at Bathinda is progressing well, with commissioning targeted for July 2025.

oThe unit will enable full backward and forward integration, enhancing ethanol value addition from maize..

Comfortable Debt Repayment Schedule





Consolidated Debt Break Up as on 31st March 2025 (Rs Cr)



- The Average Cash Flow From Operations for the company from FY2022-25 has been > 50 Cr
- This puts BCL in a comfortable position to service its current and future debt obligation

Q4 & FY25 – Financial Highlights

616

Q4FY24

2,209

FY24

BCL Industries Limited Total Revenue (Rs Cr) EBITDA (Rs Cr) & EBITDA Margin % PAT (Rs Cr) & PAT Margin % 8.5% 7.0% 3.7% 3.9% 22.3% 747 26.4% 52 24 52 28 Q4FY24 Q4FY25 Q4FY24 Q4FY25 Q4FY25 3.5% 7.3% 4.4% 9% 7.2% 103 32.2% 6.6% 214 199 2,919 96 FY24 FY25 FY25 FY24 FY25 Nos are consolidated basis



Consolidated Quarterly Income Statement

BCL Ind	lustries Limited

					In Rs
Particulars	Q4FY25	Q4FY24	Y-o-Y	Q3FY25	Q-o-Q
Revenue from Operations	743	614	21.1%	762	(2.4)%
Other Income	3.0	2.0	54.6%	1.9	63.4%
Total Revenue	747	616	21.3%	763	(2.2)%
Total Expenses	694	563	23.2%	715	(2.9)%
EBITDA	52	52	0%	48	8.3%
EBITDA Margin %	7.0%	8.5%	(150)bps	6.3%	70bps
Depreciation	12	10.1	18.5%	12	3.4%
Finance Cost	5	7.39	(26.1)%	8	(31.1)%
Profit Before Exceptional Item and Tax	35	35	-	29	21.1%
Exceptional Items	-	-	-	0.0	-
Profit Before Tax	35	35	-	29	21.1%
Tax	7	11.2	(33.8)%	8	(7)%
Profit After Tax	28	24	16.4%	21	31.4%
PAT Margins (%)	3.7%	3.9%	(20)bps	2.8%	90bps
Other Comprehensive Income	0.01	0.23	-	0.0	-
Total Comprehensive Income	28	24.2	15.3%	21	31.4%
Diluted EPS (Rs/ Share)	0.86	0.79	8.9%	0.65	32.3%





			In Rs Cr	
Particulars	FY25	FY24	Y-o-Y	
Revenue from Operations	2,910	2,201	32.2%	
Other Income	9	8	14.7%	
Total Revenue	2,919	2,209	32.2%	
Total Expenses	2,705	2,009	34.6%	
EBITDA	214	199	7.2%	
EBITDA Margin %	7.3%	9.0%	(170)bps	
Depreciation	46	36	28.1%	
Finance Cost	31	33	(6.4)%	
Profit Before Exceptional Item and Tax	137	130	4.8%	
Exceptional Items		-0.5	-	
Profit Before Tax	137	130	5.3%	
lax	34	34	(0.1)%	
Profit After Tax	103	96	6.6%	
PAT Margins (%)	3.5%	4.4%	(200)bps	
Other Comprehensive Income	0.7	2.6	(70.8)%	
Total Comprehensive Income	104	99	4.5%	
Diluted EPS (Rs/ Share)	3.26	3.43	(5)%	



BCL	Industries Limited

In Rs Cr

Particulars	FY25	FY24
Assets		
Non-Current Assets		
Plant Property and Equipment	609.9	617.8
CWIP	109.9	12.7
Right to use assets	1.0	1.0
Investment Property	20.4	21.4
Intangible Assets	2.6	0.3
Intangible Assets under development		0.2
Financial Assets		
i) Investments	10.8	9.8
ii)Other Financial Assets	21.3	4.6
Other Non-Current Assets	10.3	3.9
Total Non Current Assets	786.1	671.8
Current Assets		
Inventories	444.6	384.8
Financial Assets		0.0
i)Investment	0.0	0.0
ii)Trade Receivables	131.7	121.7
iii)Cash and Bank Balances	27.7	5.7
ii)Other Financial Assets	17.3	15.8
Other Current Assets	147.2	100.8
Assets classified as Held for sale		
Total Current Assets	768.6	628.9
Total Assets	1554.7	1300.7

Particulars	FY25	FY24
Equity and Liabilities		
Equity		
Share Capital	29.5	27.2
Other Equity	772.1	624.4
Non Controlling Interest	29.8	21.9
Total Equity	831.4	673.5
Non-Current Liabilities		
Financial Liabilities		
i) Borrowings	259.1	249.7
ii)Lease Liabilities	1.0	1.0
iii)Other Financial Liabilities	3.4	4.3
iv) Provisions	3.5	2.9
Deferred Tax Liabilities	31.0	21.6
Total Non-Current Liabilities	298.0	279.4
Current Liabilities		
Financial Liabilities		
i)Borrowings	276.1	226.3
ii)Lease Liabilities	0.0	0.1
iii)Trade Payables	129.5	95.5
iii)Other Financial Liabilities	6.8	15.4
Other Current Liabilities	7.1	7.3
Provisions	1.2	0.9
Current Tax Liabilities	4.5	2.3
Total Current Liabilities	425.4	347.7
Total Liabilites	723.3	627.2
Total Equity and Liabilities	1,554.7	1300.7

Distillery Operational Highlights





Distillery Financial Performance

BCL Industries Limited



BCL Industries Limited













Edible Oil Segment and Real Estate











 1976: Commenced operations with a solvent extraction plant for rice bran oil extraction. 1977: Initiated oil production. 1980: Began the production of rice bran hard oil. 	1988: Installed and commission crushing unit. 1990: Commenced the produ Vanaspati by setting up a 100 MT Plant.	uction of unit with a daily ca	5.0 MW co-generation power	Capacity Doubled: BCL Distillery - Ethanol Unit increased capacity from 100 KLPD to 200 KLPD. 50% of BCL Bathinda distillery converted to ethanol production, supplying Oil Marketing Companies since December 2018.
1976-1980	1986–1990	1996-2000	2006-2010	2016-2020
1981-1985	1991-1995	2001-2005	2011-201	5 2021-Now
 1982: Initiated a vegetable oil refinery project focusing on refining and packing edible oils like mustard oil, soya bean oil, and cottonseed oil. 1984: Established a Rice Mill. Increased solven extraction plant capacity from 40 MT PPD to 300 MT PPD. 	e 🔻	 2005: Entered the real estate sector with the launch of Ganpati Enclave, an integrated Township. 2005: Introduced DD Mittal Towers, targeting the affordable housing segment in Bathinda. 	West Beng 2022 : Cor ENA & Etha 2023 : Exp	mmissioned 200 KLPD Plant, Kharagpur, for
	doubling the capacity of its Edible Oil, Rice and Processing Unit at Bathinda.	Capacit	g Plant: Established in Bathinda. y +100 KLPD: Distillery expansion. Self-Sufficiency: 5.0 MW co-gen blant.	40

Board of Directors





Major Gen. Parampal Singh Bal (Retd.) – Chairman & Independent Director

An independent Director since 2021. He holds an M.Phil. in Public Administration and brings 35 years in the Indian Army, including UN logistics experience. His corporate expertise strengthens leadership and management development within the Company.



Mr. Rajinder Mittal - Managing Director A respected Punjab industrialist and philanthropist, has led BCL Industries Ltd to excel in grain-based ethanol and soon biodiesel. With deep agrarian expertise, he has driven innovations in agriculture-based industries and supports social development through BCL's CSR initiatives focused on farmer welfare.



Mr. Kushal Mittal - Joint Managing Director As Jt. Managing Director, Mr. Kushal Mittal is leading transformational growth, enhancing manufacturing and positioning the Company for future success. With strong industry insight, he is spearheading new ventures, including the biodiesel plant, driving strategic expansion.



Mr. Sat Narain Goyal - Whole Time Director Whole Time Director has been with the Company since 1981, beginning as an Accounts Manager. With over four decades of experience, he enhances efficiency in Accounts, Audit, Taxation, and Finance while strengthening stakeholder relationships.



Mr. Kahan Singh Pannu- Independent Director Holds a B.Sc. and M.Sc. in Agriculture from PAU Ludhiana, he became an IAS officer in 2005, serving as DC of Amritsar and Secretary of Agriculture, where he reduced crop residue fires by 50% in 2017. After retiring in 2020, he advised the National Highways Authority of India on expressways. As a practicing farmer, he emphasizes sustainable agricultural practices and conservation.



Mrs. Neerja Jain – Independent Woman Director

An independent Women Director at the Company since 2019,holds an M.Sc. in IT, B.Com, MBA, and B.Ed, with nearly 15 years of experience in finance, administration, IT, teaching, and HR management. Her expertise aids the Company in women's issues and shapes policies for financial **41** inclusion in the female workforce.

Consolidated Financial Highlights

BCL Industries Limited











Particulars	FY23	FY24	FY25
Revenue from Operations	1,820	2,201	2,910
Other Income	7	8	9
Total Revenue	1,827	2,209	2,919
Total Expenses	1,696	2,009	2,705
EBITDA	130	199	214
EBITDA Margin %	7.1%	9.02%	7.3%
Depreciation	25	36	46
Finance Cost	20	33	31
Profit Before Exceptional Item and Tax	85	130	137
Exceptional Items	0	(1)	
Profit Before Tax	85	130	137
Гах	21	34	34
Profit After Tax	64	96	103
PAT Margins (%)	3.5%	4.4%	3.5%
Other Comprehensive Income	1.3	2.6	0.7
Total Comprehensive Income	66	99	104
Diluted EPS (Rs/ Share) (Post Split)	2.66	3.43	3.26
Diluted EPS (Rs/.Share)(Pre Split)	26.59	-	-

In Rs Cr



						1	n Rs Cr
Particulars	FY23	FY24	FY25	Particulars	FY23	FY24	FY25
Assets				Equity and Liabilities			
Non-Current Assets				Equity			
Plant Property and Equipment	316.0	617.8	609.9	Share Capital	24.2	27.2	29.5
CWIP	212.4	12.7	109.9	Other Equity	456.3	624.4	772.1
Right to use assets	0.0	1.0	1.0	Non Controlling Interest	9.8	21.9	29.8
Investment Property	22.4	21.4	20.4	Total Equity	490.3	673.5	831.4
Intangible Assets	0.4	0.3	2.6	Non-Current Liabilities			
Intangible Assets under development	0.1	0.2	0.0	Financial Liabilities	220.0	040 7	259.1
Financial Assets	0.1	0.2	0.0	i) Borrowings ii)Lease Liabilities	229.0 0.0	249.7 1.0	259.1 1.0
i) Investments	6.9	9.8	10.8	iii)Other Financial Liabilities	3.6	4.3	1.0 3.4
ii)Other Financial Assets	0.5	9.8 4.6	21.3	iv) Provisions	2.7	2.9	3.5
Other Non-Current Assets	21.4	4.0 3.9	10.3	Deferred Tax Liabilities	8.6	21.6	31
Total Non Current Assets	580.1	5.9 671.8	786.1	Total Non-Current Liabilities	243.9	279.4	298.0
Current Assets	560.1	011.0	700.1	Current Liabilities			
	200 F	204.0		Financial Liabilities			
	320.5	384.8	444.6	i)Borrowings	208.6	226.3	276.1
Financial Assets	0.0	0.0	0.0	ii)Lease Liabilities	0.0	0.1	0.0
i)Investment	0.1	0.0	0.0	iii)Trade Payables	123.9	95.5	129.5
ii)Trade Receivables	93.1	121.7	131.7	iii)Other Financial Liabilities	7.3	15.4	6.8
iii)Cash and Bank Balances	7.6	5.7	27.7	Other Current Liabilities	12.3	7.3	7.1
ii)Other Financial Assets	3.6	15.8	17.3	Provisions	0.7	0.9	1.2
Other Current Assets	90.4	100.8	147.2	Current Tax Liabilities	8.5	2.3	4.5
Assets classified as Held for sale				Total Current Liabilities	361.3	347.7	425.4
Total Current Assets	515.4	628.9	768.6	Total Liabilites	605.2	627.2	723.3
Total Assets	1,095.5	1,300.7	1,554.7	Total Equity and Liabilities	1,095.5	1,300.7	1,554.7

Consolidated Cash Flow Statement

BCL	Industries Limited
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In Rs Cr

Particulars			In Rs C	
	FY23	FY24	FY25	
Operating cash flow				
Profit Before Tax	85	130	137	
Interest Expense	20	33	31	
Interest / Dividend Income	0	0	0	
Depreciation	25	36	46	
Other non cash items	(6)	(6)	(7)	
Change in Working Capital				
Change in Inventory	(125)	(64)	(60)	
Change in Receivables	2	(42)	(33)	
Change in Payables and Other Liabilities	48	(25)	25	
Change in Others	2	7	(53)	
Tax Paid	(22)	(29)	(22)	
Operating cash flow	29	39	63	
Investing cash flow				
Capex	(256)	(137)	(134)	
Investment income	0	0	0	
Other investing cash flow	6	6	5	
Net Investment	0	0	0	
Investing cash flow	(250)	(131)	(129)	
Financing cash flow				
Proceeds from Convertible Preference Warrant into Equity Shares	49	83	62	
Debt Issuance / Redemption	0	0	0	
Other Financing activities	0	6	0	
Dividends Paid	(3)	(5)	(7)	
Interest paid	(18)	(31)	(30)	
(Repayment) / Proceeds from Borrowing	177	38	59	
Financing cash flow	206	92	83	
Total cash flow	(16)	0.39	17.41	
Beginning Cash Balance	18	1.7	2	
Closing Cash Balance	1.8	2.1	20	



Company Contact:

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